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Teragren brings T&A Supply into the fold; distrib to carry bamboo lines throughout Northwest

Bamboo flooring maker Teragren said it has signed an exclusive agreement with Kent, Wash.-based distributor T&A Supply to market the company's flooring throughout the Northwest. T&A is a leading area distributor, operating 19 branches across Washington, Oregon, Idaho, Montana and Alaska.

David Knight, Teragren's president and CEO, said the agreement is in keeping with the company's effort to build its distributor base. "T&A has the strongest distribution network in the Northwest, with a first-class group of participating retailers," he said. "This agreement significantly bolsters our presence in the Northwest and as a result, we expect our distribution network to double in the coming year to include more than 500 retailers."

Under the terms of the agreement, T&A Supply will offer retailers Teragren's seven bamboo product lines, as well as coordinating flooring accessories. The distributor will also be offering retailers Teragren's new point-of-purchase display showcasing the complete selection of residential and commercial products as well as stair treads and moldings accessories.